



Innovating with Generative AI at Amazon

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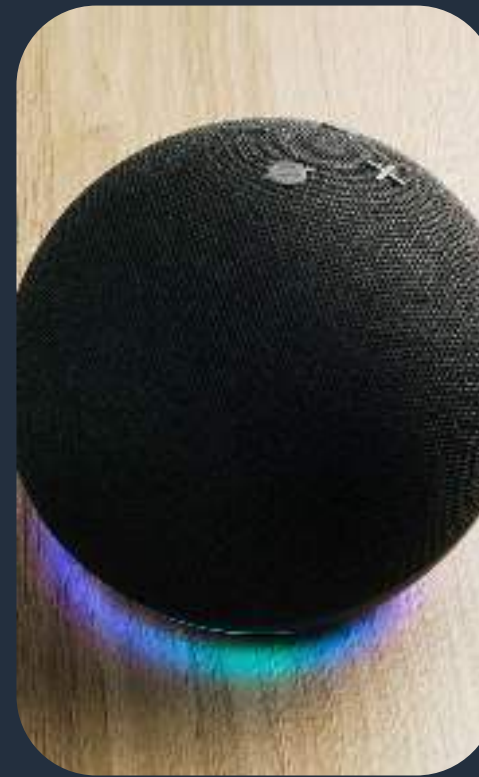
Amazon has been innovating with AI for over **25 years**



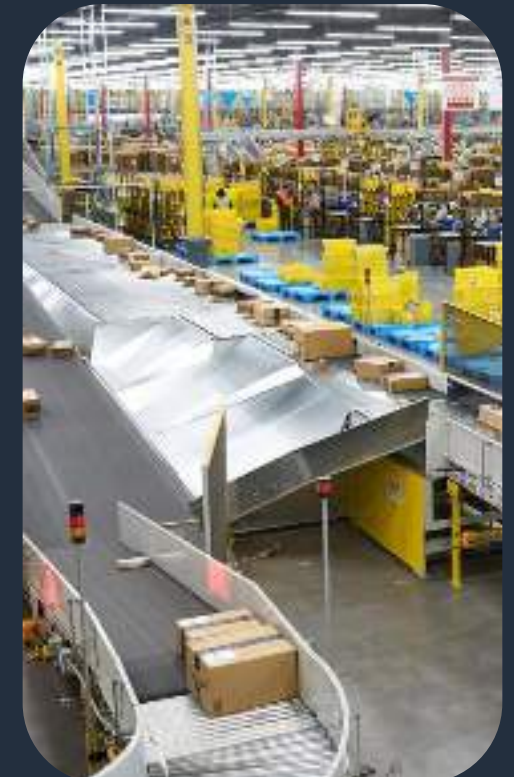
**8,600 products
per minute** sold
on Amazon.com



First Prime Air delivery
on **December 7, 2016**



Billions of Alexa
interactions each week

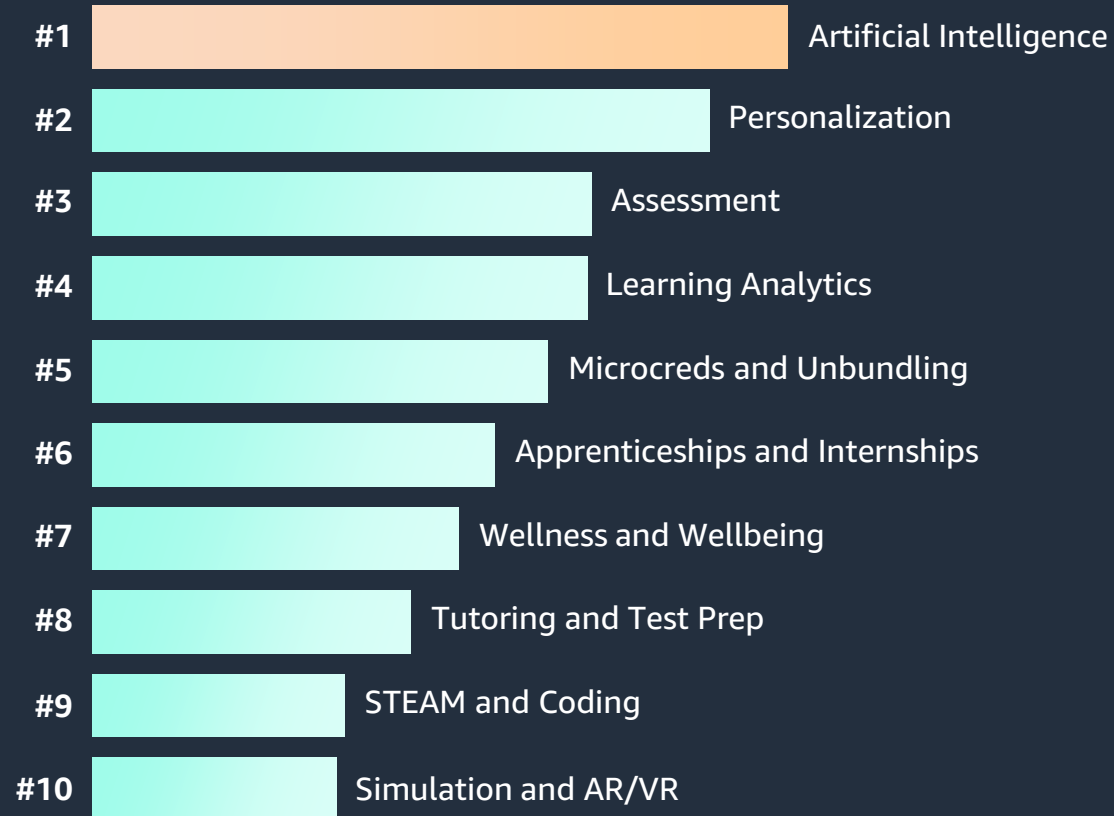


1.6M packages
every day



Trends in education

Top 10 trends in education



Source: HolonIQ Back to School Summit survey of CEOs and Education Leaders.
Choices based on interviews conducted in lead-up to Summit.

“The rise of AI will bring about significant changes in education, making it more personalized and accessible to students around the world.”

Professor Stephen Hawking
University of Cambridge

“The future we’re heading into is one that merges the digital and physical worlds, and Gen Alpha does that seamlessly.”

Monica Ares
Executive Director of the IDEA Lab at the Imperial College Business School



The future of higher education with AI

Research & innovation

Increase research impact, inclusive of revenue growth, scholarship output and faculty recognition

AI transforms fields by analyzing data, processing language, and computer vision, predicting drug interactions, enabling lab automation, and accelerating physics modeling simulations.

(Management, HR, Finance, Legal, IT):

To maximize operational efficiency and mitigate enterprise risk across the institution, inclusive of technology and process modernization

AI transforms management with decision support and strategic planning; legal with document review and contract analysis; HR with recruitment, learning, and performance management; finance with predictive analysis, fraud detection, and automated reporting; and IT with data strategy, compliance, and security. This integration enhances efficiency, accuracy, and overall organizational effectiveness.

University administration

Academics

Support student success and teaching and learning for traditional and extension/online programs

AI transforms education with personalized tutors, text summarization, question generation, automated grading, real-time feedback, and unique learning environments, enhancing student success.

Optimize the student lifecycle, inclusive of effective recruitment, retention

AI transforms the Student Services with intelligent document processing and chatbots, driving personalized marketing, accelerating admissions, aiding decisions, optimizing student journeys through analytics, and enhancing employee efficiency with faster processing and increased staff capacity.

Student services

Campus management

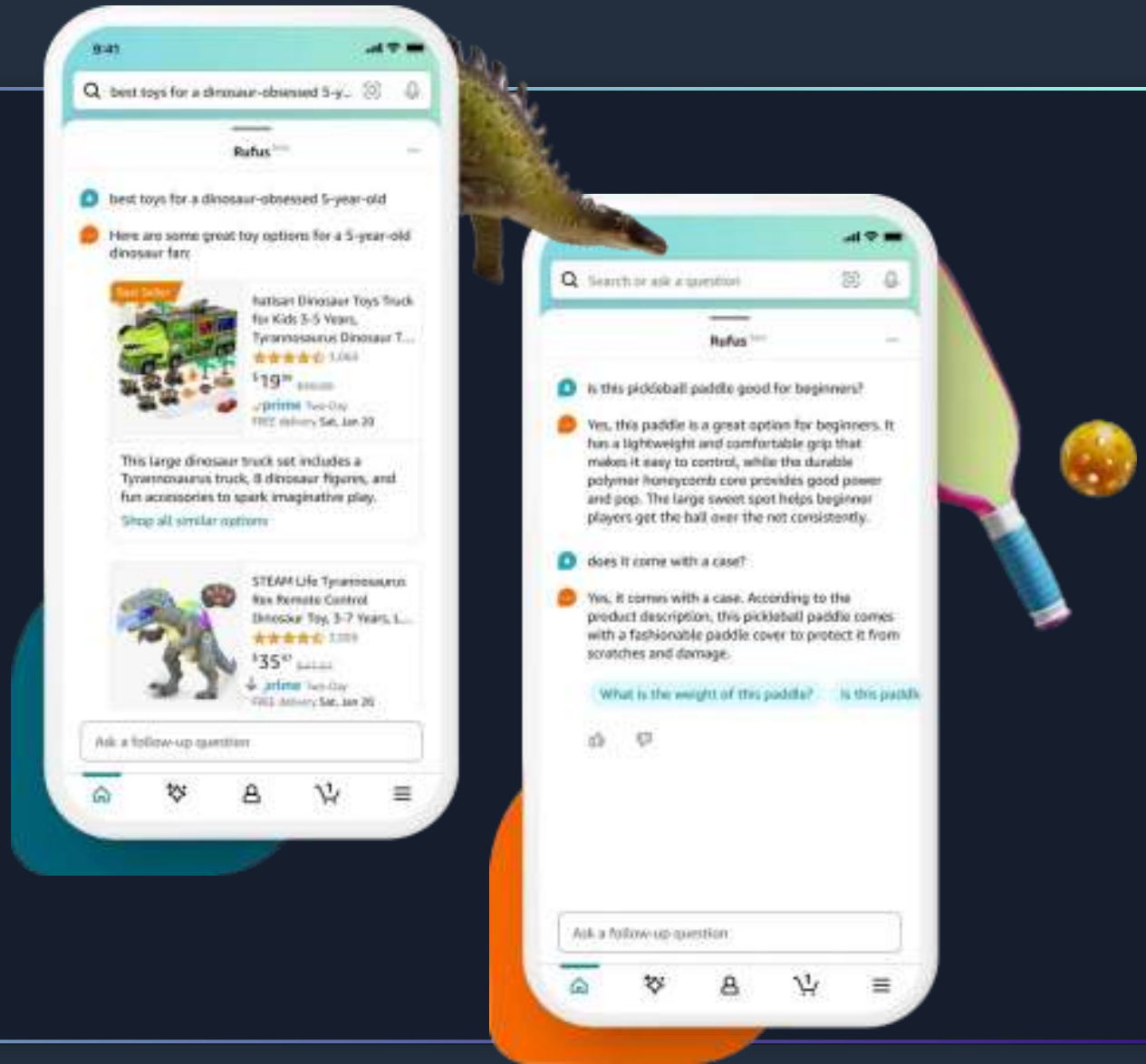
Maintenance and modernization of buildings and the entire campus

AI transforms campus management by enhancing operational efficiency, optimizing energy use, analyzing space utilization, and enabling predictive maintenance. This improves productivity, occupant satisfaction, and minimizes costs and downtime.

Rufus

Generative AI-powered shopping assistant

- Find and compare products
- Trained on Amazon's extensive product catalog, customer reviews, Q&A, and more
- One of the most advanced models ever created by Amazon—available to internal Amazon builders
- Runs on AWS designed Inferentia and Trainium chips



Amazon Pharmacy

Faster prescriptions and more helpful support

- LLM based chatbot to support customer care teams on Amazon SageMaker
- Embedding model for information retrieval from lengthy medical records
- Provide patients with pricing transparency
- Simplify prescription instructions

**Increase order processing speed by 90%,
and reduce the rate of human error**



Amazon Ads

Empowering advertisers to elevate creativity, crafting ads with generative AI capabilities

- Remove creative barriers and enable brands to produce more dynamic and engaging experiences for customers
- AI-powered image generation, video generation, and audio generation now all available
- Powered by Amazon SageMaker



Everything you need to deliver
innovation at scale



AWS Generative AI stack

APPLICATIONS TO BOOST PRODUCTIVITY



Amazon Q Business
INSIGHTS AND AUTOMATION



Amazon Q Developer
SOFTWARE DEVELOPMENT LIFE CYCLE

MODELS AND TOOLS TO BUILD GENERATIVE AI APPS

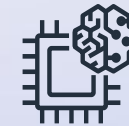


Amazon Bedrock
AMAZON MODELS | PARTNER MODELS

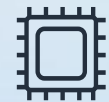
INFRASTRUCTURE TO BUILD AND TRAIN AI MODELS



Amazon SageMaker
MANAGED INFRASTRUCTURE



AWS Trainium
AWS Inferentia



GPUs

HIGH PERFORMANCE COMPUTE

< one hour coding time

The median developer spends less than one hour a day writing code¹

Developer time spent
on running and
maintaining applications

73%

Developer time
on innovation and
transformation

27%



Amazon Q Developer



Helps developers and IT professionals build faster across the entire software development lifecycle (SDLC)

Most accurate coding recommendations

Agents can autonomously help you implement features, refactor code, perform software upgrades and more

Amazon Q is an expert on AWS and optimizing AWS environment

Best-in-class security vulnerability scanning and remediation

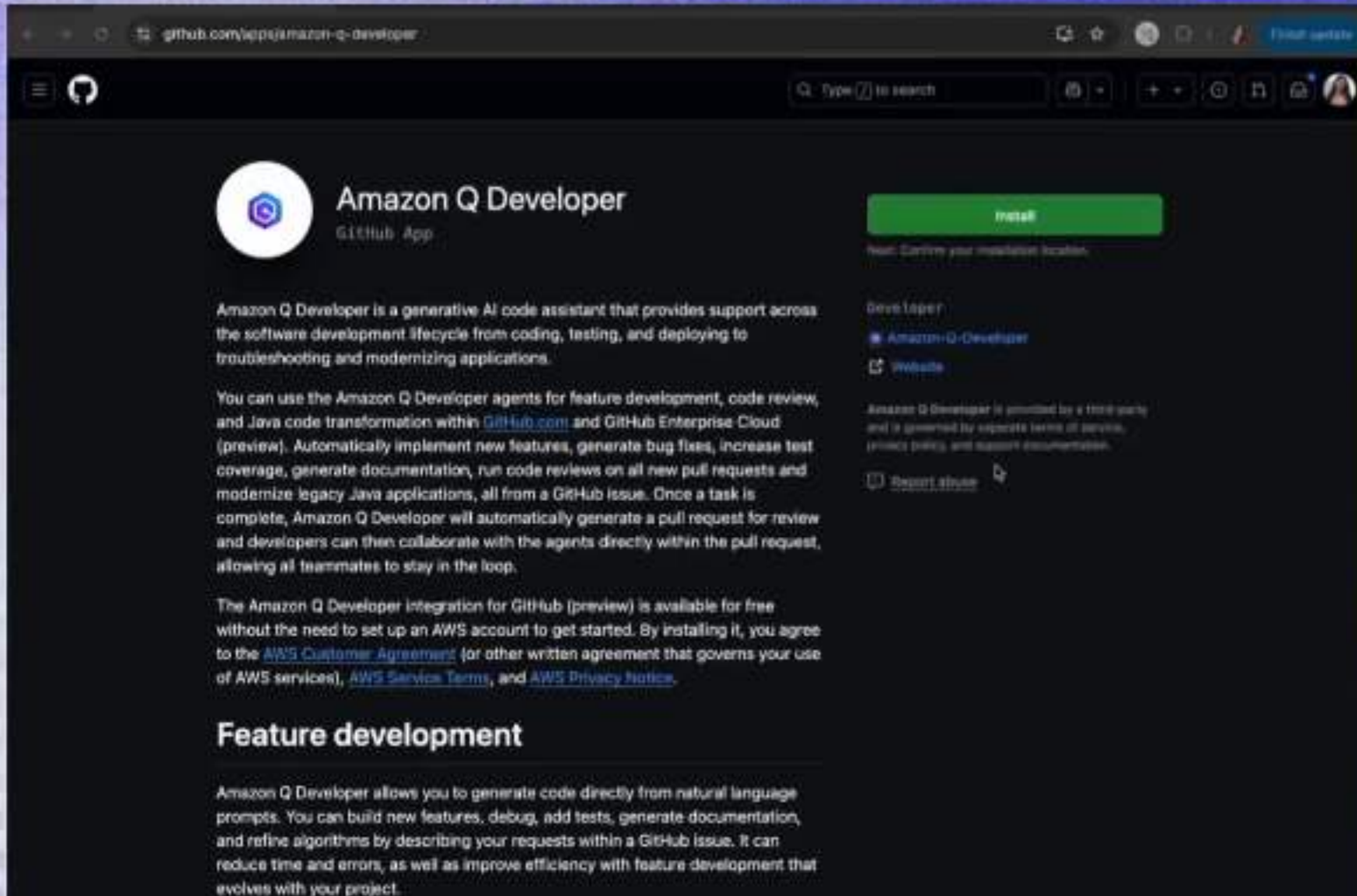
Amazon Q is built with security and privacy in mind from the start, making it easier for organizations to use generative AI safely.



Amazon Q Developer integration in GitHub

NOW IN PREVIEW

NEW



Maintain, Modernize, and Transform

AMAZON Q CODE TRANSFORMATION



.NET Framework applications on Windows

Analysis Planning
Refactoring
Compatibility tests



Cross-platform .NET applications on Linux



COBOL applications on mainframes

Documentation Wave planning
Decomposition
Refactoring



Java applications on AWS



VMware workloads on-premises

Discovery Wave planning
Network automation
Workload migration



VMware workloads on Amazon EC2



Java applications in v8, v11

Build/test v8/v11 Apply knowledge base
Build/test v17
Error fixing using genAI



Java applications in v17 and v21

Up to
4 x faster

Up to
40% savings

Access to
a range of LLMs



Amazon Nova Foundation Models

State-of-the-art foundation models that deliver frontier intelligence and industry-leading price performance



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UNDERSTANDING MODELS

Amazon Nova
Micro

Amazon Nova
Lite

Amazon Nova
Pro

Amazon Nova
Premier

CREATIVE CONTENT GENERATION MODELS

Amazon Nova
Canvas

Amazon Nova
Reel

SPEECH - TO - SPEECH MODEL

Amazon Nova
Sonic

Amazon Nova: Understanding Models

| | Amazon Nova Micro | Amazon Nova Lite | Amazon Nova Pro | Amazon Nova Premier |
|--------------|--|---|---|---|
| Availability | Available in all AWS Regions | Available in all AWS Regions | Available in all AWS Regions | Available in all AWS Regions |
| Compute | 1 vCPU, 2 GB memory | 2 vCPUs, 4 GB memory | 4 vCPUs, 8 GB memory | 8 vCPUs, 16 GB memory |
| Language | Python, Java, C++, Go, Rust, .NET, Ruby, PHP, Perl, JavaScript, Node.js, Python, Java, C++, Go, Rust, .NET, Ruby, PHP, Perl, JavaScript, Node.js | Python, Java, C++, Go, Rust, .NET, Ruby, PHP, Perl, JavaScript, Node.js | Python, Java, C++, Go, Rust, .NET, Ruby, PHP, Perl, JavaScript, Node.js | Python, Java, C++, Go, Rust, .NET, Ruby, PHP, Perl, JavaScript, Node.js |
| Model | Amazon Nova Micro | Amazon Nova Lite | Amazon Nova Pro | Amazon Nova Premier |
| Finest | Finest | Finest | Finest | Finest |



Amazon Nova Canvas – Text to image

GENERATE IMAGES FROM TEXT PROMPTS

A portrait of a smiling young woman with long, flowing hair, standing in natural sunlight



Amazon Nova Reel - Text to video

GENERATE VIDEOS FROM TEXT PROMPTS

*"Slow cam of a man
middle age; 4k; Cinematic;
in a sunny day; peaceful;
highest quality; dolly in;"*



See Amazon Nova Sonic In Action

*Voice-enabled
business assistant*



Learn and Be Curious

AWS Careers page: <https://www.amazon.jobs/en/teams/aws>

AWS Internships: <https://www.amazon.jobs/en/teams/internships-for-students>

AWS Skill Builder : <https://explore.skillbuilder.aws/learn>

Amazon's Leadership Principles: <https://www.amazon.jobs/en/principles>

These principles are fundamental to Amazon's culture and hiring process.

AVAILABLE AS OF TODAY

AWS SimuLearn: Generative AI Practitioner learning plan (10 hours) - FREE

SCAN ME





Thank you!

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